

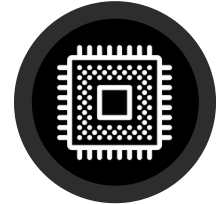
EOL Last Time Buy Solutions

We love inventory - especially yours

We buy and store 20+ years of last time buy inventory, direct from the manufacturer, so you don't have to.

End-of-Life Challenges

Electronics manufacturers are vulnerable to production and service delays brought on by end-of-life component challenges: working capital and budget concerns, as well as inventory carrying, storage & fulfillment, and redesign costs.



Last Time Buy Solutions

Partstat will purchase, store, and fulfill 20+ years of last time buy inventory, direct from the component manufacturer, before the last time buy date.

Advantages

- Preserve Working Capital
- Improve Free Cash Flow
- Reinvest Capital into ROIC
- Secure Inventory for the Life of Your Product
- Support Long-Term Platforms
- Save Up to 42% on Annual Inventory Carrying Costs
- Reduce Days On-Hand Inventory
- Eliminate Lead Times
- Mitigate Price Inflation
- Avoid Costly Redesigns
- Customize Your Own Delivery Schedule
- Fulfill to EMS Partners
- Ensure Great Business Continuity



Beyond Last Time Buys

The many benefits of our solution apply to other situations OEMs encounter, like:

- **Buffer Stock:** Leverage our purchasing power to acquire buffer stock, to stay ahead of potential shortage-related disruption while locking in today's cost.
- **Price Inflation:** Lock in today's cost by making a bulk purchase of critical inventory upfront. This is also helpful for negotiating significant discounts.
- **Long-Term Service Commitments:** Partstat will purchase bulk quantities of service components, including field repair units, and fulfill them as required.
- **EMS Providers' Holding Costs:** When EMS providers carry multiple years of inventory for their OEM customers, they charge on average 15% per annum. With Partstat's EOL Last Time Buy program, OEMs have the ability to cut this cost in half.
- **ASICs:** Bank raw die and wafer or finished ASICs in our activated desiccant dry cabinets housed inside our semiconductor vault.

